



**SMART HOMES
BRING SMART PROFITS**



**Offer Homebuyers Valuable Structured
Wiring and Home Automation Upgrades!**

Smart Homes Systems Integrators

DESIGN AND INSTALLATION

*WIRING • HOME THEATER • LIGHTING CONTROL
WHOLE HOUSE MUSIC AND VIDEO • HVAC
HOME AUTOMATION & INTEGRATED CONTROLS
COMPUTER NETWORKING*

BUILD HOMES THAT WIN BUYERS

Today's savvy builders continue to enhance their home designs by providing homebuyers with state-of-the-art options. With the broad acceptance of structured wiring, you are uniquely positioned to capitalize on new opportunities for increased profits. Leverage your investment by seamlessly integrating electronic options into your homes.

Provide your homebuyers with an installation experience that is far superior to any post-closing alternative. Our extensive packages will excite your homebuyers from the first time they experience your homes. You will provide them Smart Home options that will enhance their lifestyle through optimal comfort, convenience, security and entertainment solutions. All the while, providing them a solution that saves them money on utilities, insurance, redundant computer and/or entertainment equipment.



**An Effective Sales Tool For You ...
A Valuable Home For Your Buyers**

VALUABLE UPGRADES FOR BUYERS



Make Their Purchase Decision Easy

Satisfy your buyer's demand for Smart Home technology and plan to profit from the sale of these valuable options. Excite buyers by saving them money through integrating lights, thermostats and security systems. They can simply set their security code and watch all the lights turn off or set the thermostat higher/lower to avoid using utilities while no one is home.

Entice them with cleverly installed LCDs discreetly hidden or displayed, giving them complete control of all their home systems. Thrill them with a completely networked home to take advantage of the Internet, television, audio, movies, etc. from any room in the home.

Summit Smart Homes offers home buyers a variety of options, which lets you tailor every package to their wants, budgets and needs. Delight them by rolling the cost of it into their mortgage, making it financially attractive for them - and a valuable program for you.

BLUEPRINT FOR PROFITABILITY

Plan Ahead For Maximum Results

Never before has technology made its way profitably into your homes. By partnering with us, you are positioned to financially benefit from potential upgrades in every room. Distinguish your homes as “Smart Homes”. Differentiate an entire subdivision by offering a “Connected Community”. Give homebuyers the options they want as part of your standard and optional home designs.



We'll Support Your Sales Efforts

Maximize your profit opportunity by utilizing our valuable support program. Take advantage of our model home program, options center support and other effective tools. Partner with Summit Smart Homes to create a formula for success and watch your profits grow while improving homebuyer satisfaction and gain customer referrals.

GROW BEYOND YOUR COMPETITION

Distinguish yourself from other builders by enhancing the value of your homes through a variety of Smart Home Automation upgrades. Win homebuyers over by offering the following:

- *Computer Networking*
- *Home Theater & Entertainment*
- *HVAC/Environmental Systems*
- *Integrated Home Automation*
- *Lighting Controls*
- *Security & Access Control Systems*
- *Structured Wiring*
- *Surveillance Cameras*
- *Whole House Audio and Video*

Integrated solutions raise the profitability of new homes. Now you can elevate the value of new homes and redefine the meaning of home entertainment, networking and lifestyle.



IMPORTANCE OF PARTNERSHIPS



Summit Smart Homes knows that teamwork will result in a win/win situation. We will work closely with you and your organization to make sure your houses are wired correctly, on schedule and within budget. We will coordinate activities with the various subcontractors to deliver integrated home automation solutions.

We know that the sale often times begins at the model home and ends at either the options center or through one-on-one meetings in the buyer's home. We will work with the homebuyer every step of the way to ensure they understand the options available and the installation process. Upon move-in, We will serve as your training liaison, as well as ongoing support team for the homebuyer.

We also offer additional valuable services:

- Website design and hosting
- Model home installations/demonstrations
- Camera surveillance via internet/website for security



For free consultation, call (816) 743-1100
Visit us at www.summitsmarthomes.com